

SAP Sales Cloud Version 2 Integration for Sales Processes with SAP ERP

Pre-requisite: All relevant master data (Account, Material, Sales Area etc..) are replicated from SAP ERP to SAP Sales Cloud

Configuration in SAP Sales Cloud

1. Copy the communication configuration template Integrate Opportunity with SAP ERP
2. Assign the needed the communication system and value mapping group.
3. Maintain the Target Message Entity API Path for Asynchronous Outbound Configuration and API Path for HTTP Data (used for Synchronous outbound scenarios)

Note: The path should match the end points of the respective integration flows runtime path

Configuration in SAP ERP

Create service provider configurations for below service definitions using Simplified Service Configuration. SOAMANAGER->Service Administration-> Simplified Service Configuration

1. CustomerQuoteERPCreateRequestConfirmation_In
2. CustomerQuoteERPBasicDataByElementsQueryResponse_In
3. SalesDocumentPrintPreviewQuery

Configuration in SAP Cloud Integration

1. Copy the package SAP Sales Cloud Version 2 Integration for Sales Processes with SAP ERP.
2. Configure the integration flow and value mapping artifacts and deploy.
3. Make sure the endpoints of the integration flows match the paths maintained in source and target systems.

Integration Flow	SAP Sales Cloud Configuration Object	SAP ERP API
Create Follow-Up Quote in	Create Follow-Up Quote in SAP ERP from Opportunity	CustomerQuoteERPCreateRequestConfirmation_In

Configuration Guide

SAP ERP from Opportunity		
Retrieve Follow-Up Quote Details from SAP ERP	Retrieve Follow-Up Quote Details from SAP ERP	CustomerQuoteERPBasicDataByElementsQueryResponse_In
Retrieve Follow-Up Sales Document PDF from SAP ERP	Retrieve Follow-Up Quote PDF from SAP ERP	SalesDocumentPrintPreviewQuery